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- 8. A manufacturer has determined that that at a price p, q units are sold where p = 100 2q. The marginal revenue  $\frac{dR}{da}$
- A) is POSitive for q = 20 and is POSitive for q = 40
- B) is NEGative for q = 20 and is NEGative for q = 40
- C) is NEGative for q = 20 and is POSitive for q = 40
- D) \* is POSitive for q = 20 and is NEGative for q = 40
- 9. (8 pts) An appliance manufacturer can sell refrigerators for \$600 apiece. The manufacturer's total cost consists of a fixed overhead of \$12,000 plus production cost of \$400 per refrigerator. How many refrigerators must be sold for the manufacturer to break even?

\* 60

10. (8 pts) At a certain factory, the total cost of manufacturing q units during the daily production run is  $C(q) = 0.3q^2 + 0.8q + 800$  dollars. It has been determined that approximately  $t^2 + 80t$  units are manufactured during the first t hours of a production run. Compute the rate at which the total manufacturing cost is changing with respect to time 2 hours after production begins.

\*  $dC/dt = dC/dq \cdot dq/dt = (0.6q + 0.8)(2t + 80)$ . Evaluate at t = 2, q = 164. It is increasing at \$8,332.80/hour.

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- 11. (20 pts) A manufacturer of self-baiting mousetraps is currently selling 1,500 traps a month to retailers at a price of \$1 per trap. She estimates that for each 5 cent increase in price, she will sell 25 fewer traps per month. Her costs consist of a fixed overhead of 180 dollars a month and 30 cents per trap for labor and materials.
  - (i) Express the demand q as a function of the price p.

\* Since q changes by -25 for every .05 change in price, the slope (rate of change) is -25/.05, q = 1500 - (25/.05)(p-1) = 2000 - 500p

(ii) Express the price p as a function of the demand q.

\* Using (i), p = 1 + (.05/20)(1500 - q) = (2000 - q)/500

- (iii) Express the monthly total revenue, Revenue = (price p) × (demand q), as a function of the demand q.
  - \* Revenue(q) = q(2000 q) / 500

\*

(iv) The cost of producing q units per month is 180 + 0.30q dollars. Find the monthly dollar profit, Profit(q), as a function of the demand q. Estimate the value of q where the maximum occurs from the graph.

$$Profit(q) = Revenue(q) - Cost(q)$$
  
=  $q(2000 - q) / 500 - (180 + 0.30q)$   
=  $q (4 - .002q - 0.30) - 180$   
=  $q (3.70 - .002q) - 180$ 

The maximum profit (5 Points extra credit) occurs at about q = 925 and p = \$2.15.